

BID TABULATION
LIVINGSTON COUNTY HIGHWAY DEPARTMENT
~ BULK SODIUM CHLORIDE~ PRE-TREATED AND UNTREATED
PRICES EFFECTIVE 08/01/11 through 07/31/12
PRELIMINARY – requires Board approval

Vendor Name	Untreated FOB	Untreated Delivered	Pre-treated FOB	Pre-treated Delivered
AMERICAN ROCK SALT	38.00	40.96	No Bid	51.84
DETROIT SALT COMPANY	No Bid	No Bid	No Bid	No Bid
NORTH AMERICAN	51.90	53.90	No Bid	No Bid
MORTON SALT COMPANY	No Bid	No Bid	No Bid	No Bid
CARGILL	No Bid	40.24	No Bid	52.62

~ Prior Years Pricing ~

Year	Untreated FOB	Untreated Delivered	Pre-treated FOB	Pre-treated Delivered
2010-2011	36.50	39.46	NB	46.53
2009-2010	36.50	\$39.07 (SC 38.50)	49.98	46.07
2008-2009	31.50	\$35.46 (SC 37.02)	39.49	40.99
2007-2008	\$29.25	\$31.19 (SC 31.91)	\$37.47	\$37.97
2006-2007	\$28.00	\$28.87 (SC 28.06)	\$33.26	\$34.26
2005-2006	\$25.70	\$26.90	\$32.68	\$34.08
2004-2005	\$22.72	\$24.22	\$32.69	\$34.09